



# Legal Service Package For FIE

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北京明航律师事务所 | BEIJING MINGHANG LAW FIRM

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## About Us | Founder : Lawyer Qi Lianfeng

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Guest of CCTV *Economy & Law* Program

Founder of Beijing Minghang Law Firm

Member of American Chamber of Commerce

Member of European Chamber of Commerce

Member of Australian Chamber of Commerce

Media Commentator / Famous Lawyer

Expert Lawyer on International Marriage & Family Practice

# Introduction of Legal Service Package for SME

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**Legal Service Package for JV**

**Legal Service Package for WFOE**

**Legal Service Package for  
Production Enterprise**

**Legal Service Package for Service  
Enterprise**

**Legal Service Package for IT/  
Internet Enterprise**

Generally speaking, the establishment and operation of a company will involve corporate legal affairs, contractual legal affairs, labor legal affairs, investment and M&A legal affairs, litigation & arbitration affairs, etc. The circumstances of each entrepreneur or company is different, so the legal problems they encounter are different.

We have listed the company's general needs in every legal field, and entrepreneurs or companies can choose part of each legal field according to their own needs. We will provide the relevant legal services according to the specific needs of our customers. The customer can also resolve the legal problems even though they does not hire long-term legal counsel, which will greatly save the cost!

At the same time, we have designed and made some legal service packages for several types of enterprises, which can help client understand the legal affairs of an enterprise and is very convenient to use for resolution of problem. For example, a start-ups needs to solve the problem of equity structure design, how to sign an agreement for establishing a company, the legal risk of renting the office and so on.

# Legal Service Package for JV

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Legal Service Package for JV

Legal Service Package for WFOE

Legal Service Package for  
Production Enterprise

Legal Service Package for Service  
Enterprise

Legal Service Package for IT/  
Internet Enterprise

The legal service package for *JV* includes:

Sino-foreign joint venture contract

Office leasing agreement

Articles of association of a JV

Decoration agreement

Company establishment agreement

Legal process of recruitment

Investment plan for a JV

Probation agreement

Various files for company establishment

Labor contract

Transfer the ownership of property as capital contribution

Consulting of foreign exchange for foreign investment

# Legal Service Package for WFOE

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Legal Service Package for JV

Legal Service Package for WFOE

Legal Service Package for  
Production Enterprise

Legal Service Package for Service  
Enterprise

Legal Service Package for IT/  
Internet Enterprise

Legal service package for *WFOE* includes:

Articles of association of a WFOE

Legal process of recruitment

The investors' plan of capital-contributing

Probation agreement

Various files for company establishment

Labor contract

Office leasing agreement

Trade secret protection system

Office decoration agreement

Other management systems

Transfer the ownership of property as capital contribution

Consulting of foreign exchange for foreign investment

# Legal Service Package for Production Enterprise

Legal Service Package for JV

Legal Service Package for WFOE

Legal Service Package for  
Production Enterprise

Legal Service Package for Service  
Enterprise

Legal Service Package for IT/  
Internet Enterprise

Legal service package for *production enterprise* includes:

Technology license contract

Contract of transportation

Technology transfer contract

Accounts receivable collection

Legal documents for bidding

Government relations communication

Sales Contract

Public relations

Technical support contract

Labor contract for production enterprise

Resolution labor dispute

Resolution for all kinds of disputes

# Legal Service Package for Service Enterprise

Legal Service Package for JV

Legal Service Package for WFOE

Legal Service Package for  
Production Enterprise

Legal Service Package for Service  
Enterprise

Legal Service Package for IT/  
Internet Enterprise

Legal services package for *service enterprise* includes:

Technical service contract

Other kinds of service contracts

Consulting service contract

Legal documents for bidding

Agent service contract

A receivable collection

All kinds of professional services contracts

Resolution for all kinds of disputes

All kinds of agent service contracts

Legal process of recruitment

Labor contract

Labor dispute resolution



# Legal Service Package for IT/Internet Enterprise

Legal Service Package for JV

Legal Service Package for WFOE

Legal Service Package for  
Production Enterprise

Legal Service Package for Service  
Enterprise

Legal Service Package for IT/  
Internet Enterprise

Legal services package for *IT/ Internet enterprise* includes:

Software development contract

Network service contract

Software testing contract

Internet statement and/or agreement

Software sales contract

Other IT/Internet agreement

Website development & construction contract

IP (copyright) protection

IDC hosting contract

Accounts receivable collection

Resolution for all kinds of disputes

Legal affairs on bidding and legal affairs on labor

# Media Interview

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CCTV

Phoenix TV

China People's Daily

News.cn

China Daily

China Legal Daily

Global Times

Washington Post

New York Times

CNN

The Globe and Mail

BTV *Face to Face* Program

BTV *Entertainment Daily* Program

BTV Education *Society & Law* Program

Sina.com

Sohu.com

Legal Evening Newspaper

Beijing Evening Newspaper

Qi Lianfeng was also interviewed by many other domestic and international media and has commented on many hot topics, but it can't be listed in details here.

## Representative Cases

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**International IP License Agreement with 10 Million Dollars:** We helped a client reach an international Intellectual Property License Agreement with 10 Million Dollars and participated in the whole process of negotiation on this project. Qi was in charge of all the legal works himself after the project launch.

**Provide legal services to Top 500 enterprises on IP issues:** We provided legal services to Fortune 500 enterprises like Apple Corporation, McDonald Corporation.

**Real Estate Equity M&A Project:** We once participated in a real estate M&A project that was conducted by the way of acquiring the equity of the targeted company. Qi participated in all the work of negotiation and contract drafting in this project. During the process, Qi negotiated with different parties and designed legal framework in order to successfully complete this project and prevent legal risks.

## Representative Cases

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**Joint Venture Establishment:** Qi ever helped the client negotiate with a company coming from South Korean and then set up a Sino-Korea Game Development Joint Venture Company. In the process, We was involved in all negotiations, drafted all the legal documents and participated in the whole process of company establishment.

**Solve Legal Disputes on Construction Projects:** In a dispute of construction project, We helped the client comb and analyze very complicated legal relations involved in the case and made practical strategies for the client.

**Acted as the Legal Counsel for a Large Real Estate Development Group,** in the meantime, We handled a lot of daily legal affairs for this real estate development group and this development groups' subsidiaries, such as: Construction Company, Decoration Company and Property Service Company and handed a lot of litigation cases for these companies.

## Resources and Strength

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**International Business Resource:** We have long-term and stable relationship with the chamber of commerce of America, EU, Australia, Hong Kong and so on. As a result, we can help clients to develop international cooperation. Meanwhile, we have relationship with law firms and accounting firms in EU, US, Australia, Japan, Korea, Hong Kong etc., so we can help clients and governments to solve overseas.

**Domestic Business Resource:** We have board connection and cooperation with many enterprises in mainland China so that we can fully facilitate these resources to provide help and support to some companies and governments.

**International Media Resource:** We have long-term communication and cooperation with lots of top tier international media agencies, as is a strength that other organization may not have. When a company or government needs to get in touch with international media, we can certainly help on this.

# Resources and Strength

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**Domestic Media Resource:** We have long-term communication and cooperation with over a hundred of domestic media agencies, including traditional media, new media and social media. With these resources, we can help companies to improve their brand and to do marketing and PR and so on.

**International Government Resource:** We often communicate with HK government, embassies of some foreign countries and other international government authorities. We can provide support when Chinese companies need to cooperate with foreign governments.

**Domestic Government Resources:** We have connections with lots of governments in mainland China and we can help Chinese companies, western companies or western governments to get in touch with Chinese government so as to achieve win-win outcome.

## Contact Us

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**Thank You Very Much!**